

Vision

We want to become the European leader in domestic appliance spares distribution and one of the main actors in the refrigeration and professional components market.

Through our experience and creativity we want to give new opportunities to enlarge our sector value business.

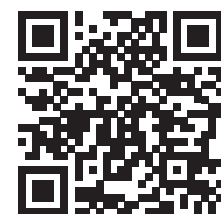
Mission

To satisfy customer needs through:

- excellent service, full availability and fast deliveries
- to create a value chain for the company profitability
- our values: reliability, professionalism and creativity
- quality product range
- international business approach.

omnia
COMPONENTS

**SPARE PARTS FOR
HOUSEHOLD APPLIANCE
COMMERCIAL REFRIGERATION
& PROFESSIONAL INDUSTRY**



omnia
COMPONENTS

Omnia Components srl
Via Travnik, 16 - 34018 San Dorligo della Valle
Trieste - Italy
C.F. e P.I. IT01033820323
www.omniacomponents.com

COMPANY PROFILE

OVER 20 YEARS OF EXPERIENCE IN THE SPARE PARTS INDUSTRY

LOCATION

TRIESTE, ITALY
Strategic geographic position for East Europe - 60% total sales

WAREHOUSE
Via Travnik, 16 - San Dorligo della Valle (TS)
more than 8000m²



COMPANY OVERVIEW

Omnia Components distributes spare parts and accessories for household appliances, commercial refrigeration components and spare parts for the Ho.Re.Ca. professional sector to more than 70 countries from Trieste. The company has been working in the industry for over twenty years and thanks to its experience it has taken on a leading role in distribution thereby focusing on direct customer interaction which is a fundamental asset of its growth.

Commitment and efficiency permit the company to distribute and represent the most important brands. The unique combination of the business proposal satisfies a broad spectrum of demands and at the same time provides customer solutions for diversifying the product to be marketed.

Omnia Components has been part of the MTH group since 2015. MTH, a leading manufacturer of cold storage doors, monoblocks, refrigerated cabinets and silenced condensing units.

OUR HISTORY



- 1995 BORN EURORICAMBI**
to distribute spares in Italy and Balkans
- 2002 OMNIA WAS CREATED**
and took the Euroricambi sales operation
- 2012 OMNIA RESTYLING**
new warehouse and office, new software and website, new logo. A complete new company.

MILESTONES



- 2012 OMNIA BECAME THE LEADER COMPANY**
in the Italian spares market
- 2016 OMNIA BECAME PART OF MTH GROUP**
Sales result +33% vs 2015
- 2017 SALES TARGET**
+20% vs 2016

STRENGTHS



Wide spares distribution network
300 suppliers and 1000 customers
in Italy and Europe

Trust company
motherlanguage area managers
customers partnership: loyalty

Wide product range to satisfy customers needs
white appliances and SDA spares
refrigeration and professional components

Win-Win-Win strategy
supplier-Omnia-customer
3P: people - passion - professionalism

Genuine, Equivalent, Alternative low cost products
20.000 codes, 1.000.000 items in database
The best quality/ price ratio

Our registered brand
SKL: Solution for a Key Living



CUSTOMER SUPPORT

- #OPEN MONDAY TO FRIDAY 8.30 -17.00 CET
- #MOTHER LANGUAGE ASSISTANCE
- #COMMERCIAL CONSULTING AND ORDER PROCESSING
- #OTD -ORDER TO DELIVERY PROCESS
- #TECHNICAL SUPPORT
- #READY TO SATISFY CUSTOMERS NEEDS

MORE THAN 60 PEOPLE EXPORT IN 70 COUNTRIES

A RELIABLE PARTNER FOR YOUR BUSINESS

HOUSEHOLD APPLIANCE



COMMERCIAL REFRIGERATION



PROFESSIONAL SPARE PARTS

